

The PEP Program saves money on utility costs...and our clients make great references for the results.

Benchmark will provide the client with peace of mind while looking out for the client's best interests.

Local governments and businesses are reducing staff, tightening their belts, and relying on outside sources such as Benchmark for technical know how.

Today faster, cheaper and better make sense only if you add "smarter". Increasing tax revenues and prices are non-starters.



#### Contacts

Jamie A. Rubb, VP Sales - T (717)525-7568  
902 Green St., Harrisburg, PA 17102  
(e) [benchmark36@verizon.net](mailto:benchmark36@verizon.net)

Western PA Office  
Bill Welch, President - T (412) 571-0850  
1500 Cochran Road, Ste. 1003, Pittsburgh, PA 15243  
(e) [benchmark33@verizon.net](mailto:benchmark33@verizon.net)

Kim Welch, Vice President Systems – T (412) 221-0335  
(e) [benchmark34@verizon.net](mailto:benchmark34@verizon.net)

Joyce Lofink, Administration – T (412) 366-2638  
(e) [benchmark35@verizon.net](mailto:benchmark35@verizon.net)

Steve Dafner, Billing Information – T (412) 221-0850  
(e) [benchmark43@verizon.net](mailto:benchmark43@verizon.net)

or visit [www.benchmarkenergysolutions.com](http://www.benchmarkenergysolutions.com)



**BENCHMARK**  
Energy Solutions, Inc.  
1500 Cochran Road, Ste. 1003  
Pittsburgh, PA 15243



## The POWER and ENERGY Purchase Program

*The PEP Program*

**The PEP Program is the  
"SMARTER" way  
to save  
ENERGY and MONEY**

## Introduction

### When it comes to utility billing.....

- Do employees spend time opening envelopes and sorting bills?
- Do you accept the utility company's opinion of the rate class categories?
- Do you accept utility bills as accurate, line by line, without checking?
- Do you automatically pay the bills because utility companies don't make mistakes?

If your employees do any of these things, they are wasting their time, talent, and hard-earned tax dollars or sales revenue.

There is a **"SMARTER", faster cheaper, and better way!**

It is called the **"BENCHMARK Energy Solution".**

Benchmark Energy Solutions delivers critical billing information in a concise, readable format, to the departments that need it, i.e. accounts payable, facilities management.

Training key people to learn and understand utility tariffs is not the best use of their time or the taxpayer's money, especially, when Benchmark's PEP Program can provide timely and accurate billing information at a lower cost.

There are also bonus advantages: better prices, cheaper rate classes, rebates, and refunds from past billing overcharges.

## The Plan/The Result

### The Objective: Better Energy Management

#### 1. Lower the Client's Energy Costs

*The Plan:* Correct the rate classes and negotiate lower prices and more favorable terms with host utilities and alternative energy suppliers

*The Result:* Weighted average savings of 30% due to bulk buying and timely commodity purchases

#### 2. Use People Resources Effectively

*The Plan:* Streamline the billing system with computer software that audits the utility bills to eliminate overcharges, late charges and meter read errors

*The Result:* Accurate bills, reduced charges and staff costs; late fees are eliminated or reduced

#### 3. Manage Energy/Related Costs

*The Plan:* Recommend current and future money saving opportunities based on the analysis of useful information

*The Result:* Better Energy Management Decisions

#### 4. Review Energy Conservation

*The Plan:* Recommend opportunities that reduce energy use and monitor the work

*The Result:* "Cost Effective" energy conservation programs that meet the goals of the performance contract

## The Benefit

### What does this mean for the client?

It means:

- Timely, accurate utility bills which are audited and consolidated
- The bills reflect the correct charges with account details on one bill by utility
- Charges are verified and sales taxes are eliminated for tax-exempt organizations
- Periodically, each account's usage is reviewed to determine the cheapest rate class
- Late fees are reduced or eliminated

It means:

- Increased staff efficiency and morale
- Reduced clerical time spent on utility billing means more time is spent on personal service for taxpayers or clients

It means:

- The client can use Benchmark's billing to make correct payments to utilities, and report accurate information to State and Federal agencies

